

## **EASY 12 STEP BUYING PROCESS**

## **OUTSTANDING SERVICE IS OUR PRIORITY**



Check the availability list on www.thelinksvillage.co.za or request it from the agent and then reserve your desired unit by sending an e-mail to francois@houseofrealtors.co.za (and copy the agent in) with reservation request incl. the unit number and your name, surname and cellphone nr.

Lynette from IntegraBond (lynette@integrabond.co.za) will then be in contact with you to discuss the bond application process and requirments. She handles the finance process on your behalf at the major banks at no cost to you.

Francois will then prep an offer to purchase (OTP) and building specifications list (spec list) together with FICA requirements and send it to you.

After completing the forms and providing the required information, the application will be submitted at the relevant banks.

Read through the offer to purchase and spec list and make notes where you have questions to be discussed with the agent.

Bond approval is obtained and the best offer is then accepted in writing for the bank to issue a "final grant"

Discuss the OTP questions with the agent via Zoom or other virtual platforms if physical meetings are not held.

The deposit is paid to the conveyancing Attorneys

After a discussion of the OTP and the agent answering your questions satisfactory, the OTP and building specifications (spec list) can be signed. Complete the OTP and initial each page and sign in full where requested to do so + initial each page of the building specs.

Transfer documents are signed at the Conveyancers offices.

E-mail all signed documents + FICA to françois@houseofrealtors.co.za and copy agent in.

The agent will assist upon transfer with an inspection of the property, the key handover and explanation of relevant systems and security controls. If it's a rental property RentalProp (www.rentalprop.co.za) will attend to everything from A-Z from here.